SKB-GROUP

Schwechat Kabelwerke GmbH
The expert contact partners offering a complete range of cables in Schwechat/Austria.
Top supplier. Expert partner.

PRAKAB PRAŽSKÁ KABELOVNA, s.r.o.
The high-quality manufacturers of power and railway signalling cables in Prague/Czech Republic.
Experienced manufacturer. Extensive know-how.

TOV Interkabel Kiev
The top quality manufacturers of power and safety cables in Kiev/Ukraine.
European standard. FRNC specialist.

ICS Industrial Cables Slovakia, spol. s r.o.
The flexible specialist for high-quality industrial cables in Nitra/Slovakia.
Flexible solutions. Innovative partner.

SKG Netzwerktechnik GmbH
FCS Fiber-Components-Slovakia s.r.o.
The specialists for data network engineering and fibre optic connectivity in Schwechat (Austria) & Nitra (Slovakia).
Flexible solutions. Top quality.
History

1891
Establishment of SKW in Schwechat, Austria by great-grandfather of the present owners

1908
Offices in Prague, Czech Republic and Budapest, Hungary help to secure worldwide distribution

1921
Establishment of PRAKAB in Prague, Czech Republic

1939
Separation of PRAKAB from SKB-GROUP
History

1950
Reconstruction of the location in Schwechat, Austria after damages of WWII

1978
Establishment of SKG in Schwechat, Austria (trading company for special cables)

1992
Return to the Czech Republic with the acquisition of PRAKAB

1997
Consolidation of energy cables production in PRAKAB
History

2005
Establishment of ICS in Nitra, Slovakia

2007
Majority shareholding in Interkabel Kiev, Ukraine

2016
SKW, the main company within the SKB-GROUP, has been in business for 125 years

2017
Expansion of the production floor at ICS in Nitra, Slovakia up to 11,000 m²
SKB-GROUP – a family business

- operationally managed by the owner´s family since it´ s establishment in the year 1891

- practised values: realibility and responsibility

- since 1990 the company group is managed in 5. generation by the two brothers Alexander Tremmel and Christoph Tremmel
Highlights SKB-GROUP 2017
(consolidated figures, except IKK)

<table>
<thead>
<tr>
<th>Employees:</th>
<th>541</th>
</tr>
</thead>
<tbody>
<tr>
<td>Turnover:</td>
<td>EUR 203 Mio.</td>
</tr>
<tr>
<td>Metall consumption:</td>
<td>CU 14.500 to AL 8.800 to</td>
</tr>
</tbody>
</table>

Committed to cable solutions.
Geographical position
# Product portfolio / Service delivery

<table>
<thead>
<tr>
<th>Product group</th>
<th>Share</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Power cables and –conductors (1kV)</td>
<td>73 %</td>
<td>PRAKAB, IKK</td>
</tr>
<tr>
<td>Telephone and railway cables</td>
<td>6 %</td>
<td>PRAKAB</td>
</tr>
<tr>
<td>Flexible and industrial cables</td>
<td>11 %</td>
<td>ICS</td>
</tr>
<tr>
<td>Power cables &gt; 1kV (medium voltage)</td>
<td>7 %</td>
<td>Handel</td>
</tr>
<tr>
<td>Cu and FO network engineering</td>
<td>3 %</td>
<td>SKG, FCS</td>
</tr>
</tbody>
</table>
Customer groups

- **Electric wholesalers:** Rexel, Sonepar ...
- **Utilities:** E.ON, EnBW, EVN, CEZ, CREOS, RWE ...
- **Contractors, OEM´s:** Elin, Dürr, STRABAG, PKE ...
- **Telecom, Public Railways:** AZD, INFRABEL, ÖBB, Wr. Linien ...
- **Metro operators:** Almaty, Munich, Prague, Vienna ...
- **Master:** Faber, Helu, Lapp, Murat, Sermes ...
Quality

Committed to quality.
We make no compromises when it comes to quality.
Compliance

SKB-GROUP

- operates as an owner-managed family business for over 125 years
- holds a strong grounding in clear ethical and moral principles
- aims to continue to implement this integrity in the everyday business and considers the personal responsibility of every single employee

Clear ethical and moral principles – the basis for longtime business relationships.
Highlights SKW 2017

Location: Schwechat (near Vienna), AT
Employees: 51
Turnover: EUR 79 mil.
Shipped products: 24,700 to
Covered area: 40,200 m²

The expert contact partners offering a complete range of cables.
SKW – Expertise and continuity. Benefit from our know-how.
### COMPANY PROFILE

#### Highlights PRAKAB 2017

<table>
<thead>
<tr>
<th>Location:</th>
<th>Prague, CZ</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employees:</td>
<td>341</td>
</tr>
<tr>
<td>Turnover:</td>
<td>EUR 130 mil.</td>
</tr>
<tr>
<td>Metall consumption:</td>
<td>CU 13,000 to AL 8,800 to</td>
</tr>
<tr>
<td>Finished products:</td>
<td>45,000 to</td>
</tr>
<tr>
<td>Production floor:</td>
<td>35,000 m²</td>
</tr>
</tbody>
</table>

The high quality manufacturers for power and railway signalling cables.
Our commitment at PRAKAB. Benefit from our longtime experience and exceptional quality.
Highlights ICS 2017

Location: Nitra, SK
Employees: 84
Turnover: EUR 17 mil.
Metall consumption: CU 1.500 to
Shipped products: 2.000 to
Production floor: 5.500 m²
Expansion 2017: + 5.500 m²

The specialists for high quality and flexible industrial cables.
There is no such word as can’t. Customized solutions are our strenght.
# COMPANY PROFILE

## Highlights IKK 2017

<table>
<thead>
<tr>
<th>Category</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Location</td>
<td>Kiev, UA</td>
</tr>
<tr>
<td>Employees</td>
<td>164</td>
</tr>
<tr>
<td>Turnover</td>
<td>EUR 20 mil.</td>
</tr>
<tr>
<td>Metall consumption</td>
<td>CU 1,300 to AL 900 to</td>
</tr>
<tr>
<td>Shipped products</td>
<td>4,200 to</td>
</tr>
<tr>
<td>Production floor</td>
<td>8,400 m²</td>
</tr>
</tbody>
</table>

The high quality manufacturers for energy and safety cables.
IKK – European standard.
FRNC specialist.
Highlights SKG 2017

Location: Schwechat (near Vienna), AT
Employees: 32
Turnover: EUR 7 mil.

The specialists for data network engineering and fibre optic connectivity.
Highlights FCS 2017

Location: Nitra, SK
Employees: 33
Turnover: EUR 1 mil.

The manufacturers for high quality fiber optic connectivities.
SKG. FCS.
Company Profile